

# **PRESS RELEASE**

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# InPost and Vinted signed a new partnership

InPost, Europe's leading e-commerce logistics enabler, signed an eight-country, multi-year delivery contract with Vinted, Europe's go-to destination for second-hand items.

Through the end of 2027, InPost will handle Vinted parcels across the UK, Poland, France, Belgium, the Netherlands, Italy, Portugal and Spain, including services through its Mondial Relay unit.

Sellers of second-hand items on Vinted's platform will gain a fast, economical and environmentally friendly delivery option using InPost's convenient network of more than 82,000 lockers and PUDO points. For InPost, the agreement will provide significant volume from the millions of Vinted members in Europe and beyond, bringing the company closer to its goal of becoming Europe's largest logistics operator. Last week, InPost strategically acquired Yodel, one of the largest parcel delivery providers in the UK. This transaction strengthens InPost's position as the third independent logistics operator in the UK and significantly accelerates its growth rate.<sup>1</sup>

Rafał Brzoska Founder & CEO at InPost, commented: "We are delighted to strengthen our partnership with Vinted, demonstrating our ability to support the largest marketplaces and merchants across Europe with our extensive out-of-home delivery network. This agreement underscores our commitment to providing reliable and more sustainable delivery solutions, and we look forward to contributing to Vinted's continued success. This partnership is also a testament to InPost's strategic vision of becoming the number one player in European logistics. Commercial wins, such as the contract with Vinted, are key to InPost's strategy and help us further strengthen international presence, including in the UK, where we recently elevated our business through the acquisition of Yodel."

Vytautas Atkočaitis, Vice President of Vinted Go, commented: "We are excited to continue our collaboration with InPost and Mondial Relay across multiple European markets. This partnership aligns perfectly with our commitment to providing our users with efficient, affordable delivery solutions."

InPost Group had a record year in 2024 in terms of revenue, which increased by 23.5% y-o-y to PLN 10.9 billion, and adjusted EBITDA, reached PLN 3.6 billion after an increase of 33.5% y-o-y. Parcel volumes for 2024 amounted to 1.1 billion (+22% y/y). InPost almost doubled its EPS result and made significant progress in expanding its OOH network across Europe, installing more than 11,500 new APMs.

<sup>&</sup>lt;sup>1</sup> InPost and Yodel have joined forces to become the third independent logistics player in the UK e-commerce market, after Royal Mail and Evri, excluding Amazon. These calculations are based on estimates supported by data from Effigy Consulting.



Delivery to InPost parcel lockers can cut last-mile emissions by as much as 98% compared with door-to-door service. The company has joined the SBTi initiative and is one of the first Polish companies to set a target of net-zero by 2040.

#### About InPost S.A.

InPost (Euronext Amsterdam: INPST) has revolutionised e-commerce parcel delivery in Poland and is now one of Europe's leading OOH e-commerce enablement platforms. Founded in 1999 by Rafał Brzoska, InPost provides delivery services through our network of almost 47,000 Automated Parcel Machines (APMs) and almost 35,000 pick-up drop-off points (PUDO) in nine countries across Europe, as well as to-door courier and fulfilment services to e-commerce merchants. InPost's lockers provide consumers with a cheaper and more flexible, convenient, environmentally friendly and contactless delivery option.

## **About Vinted**

Vinted is Europe's go-to destination for second-hand items, with a mission to make second-hand the first choice worldwide, Vinted enables people to sell and buy second-hand items from each other, helping give those items a second or even third life.

Vinted was founded in 2008 in Lithuania and in 2019 became the country's first unicorn. Today Vinted is still headquartered in Vilnius, with offices in Lithuania, Germany and the Netherlands, and over 2,000 employees. Its backers include Accel, EQT Growth, Insight Partners, Lightspeed Venture Partners, and Sprints.

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